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# Taxpayers and Government Employees Both Benefit from TSOD Federal Contracting Officer Training

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FREDERICK, Md., Nov 30, 2009

Training Services On Demand (TSOD) provided a customized, five-day learning experience for warranted contracting officers at the regional office of the Department of the Interior's Fish and Wildlife Service at Fort Snelling (near Minneapolis), Minnesota, according to TSOD customer service director Marcia George.

The highly successful workshop included three days of training on using Federal Acquisition Regulations to legally, effectually, and economically complete simplified purchases. The learning experience then added two days of Negotiations Skills training designed to assist contracting officers in thinking "outside the box" to optimize the value of federal purchases to benefit taxpayers.

TSOD's FAR training provides a customized exploration of the Federal Acquisition Regulations System, which establishes uniform policies and procedures for acquisition by all executive agencies. The Federal Acquisition Regulations System consists of the Federal Acquisition Regulation (FAR), which is supplemented by agency acquisition regulations and processes.

TSOD Negotiation Skills Workshops (<http://www.tsod.com/win>) create team-specific strategies for negotiation planning, creative thinking, self awareness, assertiveness, questioning techniques, and negotiation closing. The one- and two-day interactive onsite workshops are appropriate for professionals in acquisition, sales, leadership, and professional/technical positions.

The mission of the U.S. Fish and Wildlife Service is working with others to conserve, protect and enhance fish, wildlife, plants and their habitats for the continuing benefit of the American people. The agency is both a leader and a trusted partner in fish and wildlife conservation, known for scientific excellence, stewardship of lands and natural resources, dedicated professionals and commitment to public service.

Training Services On Demand (TSOD) is the country's most respected provider of onsite, team-based training programs. Working with corporate, government, and association clients, TSOD conducts seminars and workshops at onsite training and offsite retreat locations throughout the United States without charging travel fees. In addition to Negotiation Skills Workshops, TSOD's popular training course titles include Team Building, Team Leadership, Presentation Skills, Media Relations, Business Writing, Time Management, Stress Management, Sexual Harassment Prevention Workshops, Diversity Training, and Convention Mini-Seminars.

TSOD offers one-stop, no-compete contracting for government customers through its GSA Schedule Contract and the GSA Advantage ordering system.

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